

Position Profile:

The Wholesale Customer Experience Specialist is responsible for assisting Curio wholesale, retail/e-commerce customers and sales representatives with product and account information, order entry, order status and problem solving in a timely, pleasant and positive manner. This position is responsible for coordinating incoming customer orders in an accurate and prompt manner while representing Curio customers' best interest and ensuring customer satisfaction.

Work Responsibilities:**Customer Service Support:**

- Respond to all requests made by reps, retail customers, and/or consumers. All inquiries including product information, product availability, pricing, order status, as well as information relating to retail accounts, specific territories and new account inquiries
- Craft responses and reply to all ecommerce, rep, retail customer, email inquiries
- Coordinate changes and work with accounting to monitor and resolve issues regarding stopped orders, sales rep account issues
- Process exchanges, returns and credits, and documentation through CSRs, verify accuracy of current accounts for store closures or new locations
- Answer general questions for wholesale and/or retail consumers including store referrals, product information, product availability, pricing, order status, new product information and a history of the Curio Brands via phone, mail, fax or email

Order Processing - Wholesale

- Working in partnership with the Credit team, evaluate account for qualifying minimums and territory/billing issues
- Maintain and update retail customer and consumer records
- Process sample request or showrooms, sales reps, wholesale accounts, and brochure requests for consumers
- Investigate, process and resolve issues regarding shipped orders
- Process consumer, employee and accommodation orders
- Communicate issues, retail customer and consumer comments, and trends to Sr Customer Service Specialist and Customer Service Manager, or appropriate internal personnel
- Respond to invoice, pricing and billing questions
- Monitor and resolve UPS notifications

Other Responsibilities

- Assist Digital Marketing Team with projects as needed (such as reviewing digital content and testing digital functionality)

General Responsibilities:

- Follows all policies and procedures of the company. Works cooperatively with all departments, maintaining a positive work atmosphere by acting and communicating in a manner that promotes cooperation with co-workers, supervisors, and managers.
- Maintain individual skills, keeping up to date with latest best practices, trends, concepts, and regulations in the specific job area.
- Manage time effectively, meet personal goals and work effectively with other members of the team to meet CURiO goals.
- Follows all safety guidelines and polices. Makes supervisor/manager immediately aware of any observed safety issue. Keeps work area clean and organized.

Position requires extended work hours as necessary to meet seasonal deadlines. May also require weekend work.

Performs other work as assigned.

Minimum Qualifications

- High School Diploma or equivalent
- Minimum of two years' work experience in a sales support role

Computer and/or software qualifications:

- Basic level of proficiency in Microsoft Excel, Microsoft Word, Power Point

Core Competencies:

- Strong and professional communication and correspondence skills.
- Ability to effectively handle difficult people through de-escalation techniques.
- Ability to handle difficult and stressful situations with professional composure.
- Ability to listen and interpret from customer conversations.
- Skill in giving full attention to what other people are saying, taking time to understand the points being made and asking questions as appropriate.
- Ability to problem-solve a variety of situations.
- Strong attention to detail with ability to organize and prioritize multiple tasks and ensure on-time completion in a fast-paced environment.
- Ability to flourish in a team-oriented environment.
- Ability to process, maintain and protect company confidential/proprietary information

Preferred Qualifications:

- Associates Degree
- Experience in the specialty gift, department store or prestige/chain beauty distribution channels

Preferred Competencies:

- Knowledge and affinity for fragrance in general and personal care and home fragrance products, specifically

Travel Requirement: Seasonally, up to 10%

Working Environment and Physical Demands:

- General office environment: Works generally at a desk in a well-lit, air-conditioned cubicle/office, with moderate noise levels
- Ability to sit for hours at a time, viewing computer monitor and using telephone on a constant basis; some walking and standing relative to interaction with other personnel
- Occasionally required to lift and/or move items weighing 10 – 15 pounds
- Occasional exposure to work near moving mechanical parts and areas where equipment/product reaches high temperatures is possible.
- Occasional exposure to dusty and fragrant conditions, varying temperature levels, and high noise environments is possible.
- Periods of stress may occur